

Comhairle Ceantair an Iúir, Mhúrn agus an Dúin
Newry, Mourne and Down District Council

NEWRY, MOURNE AND DOWN

ENTERPRISE

WEEK

**Newry, Mourne and Down
Enterprise Week
18-22 November 2019**

Ag freastal ar an Dún
agus Ard Mhacha Theas
Serving Down
and South Armagh



Comhairle Ceantair
an Iúir, Mhúrn agus an Dúin
Newry, Mourne and Down
District Council

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#NMDEW2019

FOREWORD

Newry, Mourne and Down District Council offers an exciting programme of business focused events designed to inspire local businesses and entrepreneurs.

Aimed at the whole business sector from the budding entrepreneurs right to the well-established firms, the initiative will also showcase local success stories and give businesses easy access to funders, advisors and support programmes. As well as encouraging entrepreneurs and seeking to create an environment where enterprise permeates throughout all the District, NMD Enterprise Week 2019, through career fairs and skills development events, will showcase the many career path opportunities available to residents from right across the District.

We are one of the largest Councils in Northern Ireland with an ambitious agenda to further develop and enhance the reputation of the District as a great place to live, work and visit. Newry Mourne and Down District Council area is home to over 8,700 businesses and is an increasingly important contributor to Northern Ireland's economy. The District accounts for 12% of all businesses in Northern Ireland and in 2019, the District had the highest number of new business start-ups in Northern Ireland. Through initiatives like NMD Enterprise Week 2019, the Council hope to demonstrate the commitment to strengthening and driving business growth and helping our local businesses flourish.

Join us during NMD Enterprise Week 2019 and put your business on the path to greater success.



Cllr Charlie Casey
Chairperson Newry,
Mourne and Down
District Council



INTRODUCTION

Newry, Mourne and Down Enterprise Week 2019 offers an exciting programme of events designed to inspire local businesses and entrepreneurs. Coinciding with Global Entrepreneurship Week, the comprehensive programme of events will appeal to everyone interested in developing an idea or growing their business.

Newry, Mourne and Down District Council is committed to actively supporting local businesses and to working in partnership with other with voluntary, community and business sectors to make the district a quality place to live, work and visit.

The events taking place throughout Newry, Mourne and Down Enterprise Week complement the Councils' existing comprehensive suite of business support programmes. So take the opportunity to learn from keynote business leaders, get involved in the interactive workshops and exploit networking opportunities and put your business on the path to greater success!



Book a place now:
www.nmdenterpriseweek2019.eventbrite.com

ENTERPRISE WEEK FRINGE EVENTS

With the support of partners from industry, academia and the public-sector, Newry Mourne and Down Enterprise Week 2019 is hosting a number of 'Fringe Events' to showcase the opportunities to build careers pathways and business opportunities.

CAREERS PATHWAYS AND EMPLOYMENT OPPORTUNITIES

Careers Fair organised by the Southern Health and Social Care Trust in partnership with Newry, Mourne and Down District Council

Wednesday 6 November 2019, 2-6pm
Newry Leisure Centre
Cecil Street, Newry BT35 6AU
Cost: FREE

A Careers Fair at Newry Leisure Centre will take place on Wednesday 6 November 2019. The Careers Fair aims to recruit from the vast pool of local talent across the District.

Student and jobseekers are invited to come along to find out about job opportunities throughout the Southern Health and Social Care Trust. The event also offers information on training opportunities as well as free careers guidance and practical advice to improve your chances of finding employment across one of the many departments of the Trust.



The Trust provides a wide range of hospital, community and primary care services. Vacancies are available across a range of clinical jobs which provide direct patient care and non-clinical posts, such as administrative and management type roles, which could include everything from cleaners to the executives and everyone in between!

Hosted by Southern Health and Social Care Trust in partnership with Newry, Mourne and Down District Council.

**For further information and to book your place contact Southern Health and Social Care Trust:
T: 028 3756 4157**

NEWRY CHAMBER OF COMMERCE AND TRADE - AUTUMN NETWORKING SERIES

BREAKFAST BRIEFING WITH PAUL MCKENNA CEO (mac-group) AND BROADCASTER MARK SIMPSON

Broadcaster Mark Simpson will host a Breakfast Briefing with Paul McKenna, CEO of mac-group. Join us to listen to the story of how Paul turned the company into a mainstay of the Ulster Business top 100 list.

Friday 8 November 2019
7.30-9.05am
Sean Hollywood Arts Centre
1A Bank Parade
Newry BT35 6HP
Cost: Free for Chamber members/£15+VAT for non-members

Paul McKenna founded the company with the goal to be different, to be disruptors, to challenge industry practices and deliver what they promised to their clients. He began in 2002 with 1 employee and 17 years later the count has risen to over 200 professionals across four offices in Ireland and the UK. In 2018, mac-group's revenue reached €200m / £177m and was listed as the 9th highest grossing construction company in Ireland by Linesight.

In 2019, Paul was shortlisted for the EY Ireland Entrepreneur of the Year programme. Join us to listen to the story of how he turned the company into a mainstay of the Ulster Business top 100 list.

Broadcaster Mark Simpson will interview Paul at this Breakfast Briefing which will start at 8.20am. Guests will have the opportunity to network with other local businesses over breakfast from 7.30am.

Host by Newry Chamber of Commerce and Trade.

For further information and to book your place contact
Newry Chamber of Commerce and Trade:
T: 028 302 50303 (ext.2)
E: admin@newrychamber.com



EDUCATION TO INDUSTRY EVENT FOR POST-PRIMARY CAREERS TEACHERS & PRINCIPALS

Information morning for Careers teachers and Principals to hear directly from employers about the range of local career pathways and employment opportunities emerging within companies across the district.

Wednesday 13 November 2019, 9am-1pm
Newry & Mourne Co-operative
& Enterprise Agency
Enterprise House, WIN Business Park
Canal Quay, Newry BT35 6PH
Cost: Free

Hosted by Newry & Mourne Labour
& Education Forum.

For further information and to book your place
contact Newry Chamber of Commerce & Trade:
T: 028 302 50303 (ext.2)
E: admin@newrychamber.com

Please note: this is a closed event by invitation only.

ENTREPRENEUR FOR A DAY – BUILD AN ANDROID MOBILE APP

Do you have ideas you would like to turn into a mobile Android App? Become an 'Android Developer for a Day' to gain some practical skills in using ApplInventor to develop an Android app.

Saturday 23 November 2019, 10am-2pm
The Hub, 6 Margaret Street, Newry BT34 1DF
Cost: Free

We will have mentors on hand guiding you to building your first mobile app integrating voice, accelerometer, GPS or just making a space invaders game. If you have a laptop and android phone/tablet please bring them along.

Hosted by Newry Digital Dojo (Kids) in partnership with Newry Business Improvement District (BID).

For further information and to book your place
contact Newry BID office:
T: 028 3025 0303
E: admin@newry.com



ENTERPRISE WEEK EVENTS 2019

SOCIAL ENTERPRISE SUCCESS – WHAT DOES IT TAKE?

This event is delivered as part of the Social Enterprise Newry Mourne Down (SENMD) programme. In this workshop we will hear from International Award Winning Social Entrepreneur Dave Linton about his journey from idea to success and discuss the critical factors in developing a successful social enterprise.

Monday 18 November, 10am-1pm
(Networking Lunch, 12noon)
Newry & Mourne Enterprise Agency
WIN Business Park, Newry BT35 6PH
Cost: Free

Dave is an innovator, social entrepreneur, motivational speaker and the founder of multi award-winning Madlug C.I.C. which won the Social Enterprise UK consumer facing award in 2018 and 2019 NI Social Entrepreneur of the Year.

Dave was heartbroken to learn that most children in care transport their worldly belongings in a bin bag. In that moment, Dave set out to do something about it. With just £480, he started Madlug and came up with their 'Buy one Give one' approach: with every bag you purchase, one will be given to a child in care.

Visit Madlug here: <https://www.madlug.com/>
Prior to beginning his journey with Madlug, Dave was a youth worker for over 20 years and for the past four years he has also become heavily involved in mentoring and raising awareness internationally of social enterprises and their impact for good in society.

Guest Speaker: Dave Linton, International Award Winning Social Entrepreneur.

Hosted by Newry, Mourne and Down District Council – SENAM programme.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>



**SPECIAL
EVENT**

THE INNOVATION ACCREDITATION PROGRAMME: HOW TO SUCCEED AT INNOVATION

Innovation is a journey that starts with creating ideas, then choosing and implementing the best ones that add most value. Many businesses are great at generating ideas but only some make it all the way through the innovation journey. Yet innovation is essential for businesses to thrive (and survive) in a world where change is more fast paced and unpredictable than ever.

Monday 18 November, 2-4pm
Carroll Gallery, Sean Hollywood Arts Centre
1A Bank Parade, Newry BT35 6HP
Cost: Free

So what is the secret to successful innovation?

This practical and interactive session will provide you with the answers. It will look at:

- What innovation is and why does it matter to your business?
- The challenges of innovation... and how to overcome them

The workshop also provides a chance to hear about a brand new regional Innovation Accreditation Programme for Northern Ireland that is soon to be launched by the Department for the Economy later this year. The programme aims to recognize business that are innovating and support them at the different stages of their innovation journey.

The workshop will be delivered by Kelly Clark from Orryx Consulting. A member of the Innovate NI team will be there to answer any further questions regarding the Innovation Accreditation Programme.

Hosted by Innovate NI sponsored by Newry, Mourne and Down District Council.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>



InnovateNI.com
Turning Ideas into Value

BUSINESS SUPPORT: READY, GET SET, INNOVATE

As part of Newry, Mourne and Down Enterprise Week 2019, Southern Regional College (SRC) Business Support and Innovation Centre is delighted to host a business breakfast to showcase the funding and technical support available to help your business innovate, compete and grow.

Tuesday 19 November, 8-10am
Southern Regional College, Newry Campus
(Graduate Restaurant)
Cost: Free

Innovation is not the preserve of science and technology businesses. All businesses are capable of innovation whether it relates to their products, services, processes, customers or marketing. In today's market place, it is vital for businesses to embrace innovation to ensure sustainability and to be competitive. Regardless of what stage your business is at, this event will showcase the opportunities available to your business at a local level to help you innovate, compete and grow.

Whether you're a start-up, a sole trader or a small to medium business, come along to hear from local entrepreneurs who have embraced innovation to take their business to the next level. There will also be information from SRC and other providers on local funded support to help your business to innovate, compete and grow!

This event will take place in the Graduate Restaurant at SRC Newry Campus. Breakfast will be provided. There will also be an opportunity to network and discuss your ideas with advisors.

Hosted by Southern Regional College, in partnership with Newry, Mourne and Down District Council.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>



DIGITAL FOR BUSINESSES: FACEBOOK FOR BUSINESS USERS

Facebook for Business Users Workshop delivered by Patricia Owens from Full Circle Management Solutions.

Tuesday 19 November, 9.30am-12.30pm
Made in Mourne, 37 Greencastle Street
Kilkeel BT34 4BH
Cost: Free

Many businesses have a social media presence of some description but are not using Facebook to its full potential. With 360 million people now active on Facebook, there is a huge opportunity to market your product or services.

This workshop will introduce you to the key areas of Facebook such as:

- Setting goals for being on Facebook
- Creating good content
- Using Canva to improve images
- Boosted posts
- Insights
- Planning

Participants will also have the opportunity to work with others who face the same challenges, to collaborate by sharing ideas and to build better networks for the future.

Hosted by Newry, Mourne and Down District Council – NMD Business Growth Programme.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>

BUSINESS START UP: START A BUSINESS WORKSHOP

Through the Go For It programme, Newry Mourne and Down District Council in partnership with Newry & Mourne Co-operative Enterprise Agency and Down Business Centre has aided hundreds of local businesses to set up and get businesses up and running.

Tuesday 19 November, 2-4pm
Newry & Mourne Co-operative Enterprise Agency,
WIN Business Park, Newry BT35 6PH
Cost: Free

This workshop, held at Newry and Mourne Co-operative Agency, Newry will be structured to provide details on the format of the business, how to register with HMRC and the requirements for record keeping and will focus your mind on what is needed to set up a business.

The programme also offers the following:

- A one-to-one assessment meeting with a dedicated Business Advisor.
- A one-to-one finance and business planning meeting.
- Tailored guidance to develop your business plan from an experienced chartered accountant.

This event is for all local Newry Mourne and Down District Council residents and those thinking of starting a business.

Hosted by Newry, Mourne and Down District Council – Go for It Programme.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>



YOUTH ENTREPRENEURSHIP: ENTREPRENEURIAL MASTERCLASS

The Entrepreneurship Masterclass will introduce young people to specific growth sectors of the economy.

Wednesday 20 November, 10am-12noon
The Saint Patrick Centre, Saint Patrick's Square,
Market Street, Downpatrick BT30 6LZ
Cost: Free

Successful local young entrepreneurs will share experiences with the students. The session will allow the exploration of entrepreneurship and assist in developing creative business ideas to tackle real gaps in the market. Students will have the opportunity to present questions to the panel.

This event is coordinated and delivered by Newry, Mourne and Down District Council and Down

Business Centre. Schools from across the District will attend the event.

Hosted by Newry, Mourne and Down District Council in partnership with Down Business Centre.

For further information and to book your place contact Ciara Toman:

T: 0300 013 2233 (ext.2500)
E: ciara.toman@nmandd.org

Please note: this is a closed event by invitation only.



DIGITAL FOR BUSINESSES: FACEBOOK FOR BUSINESS USERS

Facebook for Business Users
Workshop delivered by
Patricia Owens from Full Circle
Management Solutions.

Wednesday 20 November
9.30am-12.30pm
Ballynahinch Market House,
16 The Square, Ballynahinch BT24 8AE
Cost: Free

Many businesses have a social media presence of some description but are not using Facebook to its full potential. With 360 million people now active on Facebook, there is a huge opportunity to market your product or services.

This workshop will introduce you to the key areas of Facebook such as:

- Setting goals for being on Facebook
- Creating good content
- Using Canva to improve images
- Boosted posts
- Insights
- Planning

Participants will also have the opportunity to work with others who face the same challenges, to collaborate by sharing ideas and to build better networks for the future.

Hosted by Newry, Mourne and Down District Council – NMD Business Growth Programme.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>

TAKING CARE OF YOUR BUSINESS



You put your heart and soul into building your business, and we want to help you identify and reduce some of the common risks you face in terms of HR and legal challenges. Hear about how we can you help to achieve your ambitions in business, and how we reduce the cost and risk of running a business.

Wednesday 20 November, 12noon-2pm
Customs House, 22 Merchants Quay, Newry BT35 6AH
Cost: Free

This session will also help you understand and deal with the impact that running a business can have on your mental health and wellbeing.

This two-part workshop will be delivered by FSB NI in partnership with Inspire. FSB and Inspire have launched a new partnership aimed at encouraging small business owners across Northern Ireland to look after their own mental health and the wellbeing of their staff. The partnership, part of NI's regional anti stigma campaign Change Your Mind, offers small business owners a range of information resources, training and support to help them to deal with the pressures and stresses that are all too often a part of running your own business.

Come along to hear from a range of experts about the advice and guidance we can provide to help you and your business to survive and thrive Networking lunch is available during the workshop.

Hosted by FSB NI, sponsored by Newry, Mourne and Down District Council.

For further information and to book your place contact Eventbrite bookings:
<http://nmdenterpriseweek2019.eventbrite.com>
E: mairaid.mcmahon@fsb.org.uk

SKILLS FOR BUSINESSES: ATTRACTING TALENT AND DEVELOPING SKILLS TO SUPPORT BUSINESS GROWTH

This event will showcase how local businesses attract, retain and develop talent within their organisations to help them compete and grow. Skilled and motivated people are the key ingredient to success, regardless of the size of the business.

Thursday 21 November, 7.45-9.30am
Norbrook, Ballyedmond Centre
105 Armagh Road, Newry BT35 6PU
Cost: Free

This event is headlined by local employer, Norbrook, a world class global provider of veterinary pharmaceuticals enhancing the health of farm and companion animals. Norbrook will outline their commitment to skills development as a vital component to business sustainability and growth. Cathal Grant from CGDM Construction will also be present to share his experiences of attracting and developing people to achieve core business aims.

Information will be given to attendees on local support that is available to businesses of all sizes to develop the skills necessary to take their business to the next level.

Hosted by Southern Regional College.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>

SRC Southern
Regional
College
Business Support
& Innovation


Norbrook®



BUSINESS START UP: THINKING OF STARTING A BUSINESS OR BECOMING SELF-EMPLOYED?

Thursday 21 November, 5.30-7pm
Newry & Mourne Co-operative Enterprise Agency,
WIN Business Park, Newry BT35 6PH, and
Down Business Centre, 46 Belfast Road,
Downpatrick BT30 9UP
Cost: Free

Hosted by Newry, Mourne and Down District
Council – Go for It Programme.

For further information and to book your
place visit:
www.goforitni.com/events



GO FOR IT DROP IN INFORMATION SESSION

The Go For It programme provides
individuals in Northern Ireland who are
thinking of starting a business, with step
by step advice and mentoring.

Thursday 21 November, 5.30-7pm
Various locations
Cost: Free

The programme focuses on guidance to help you
produce your own business plan, which is often
described as a 'roadmap' to success for the first
few years in business.

Call in to our FREE drop in information evening at
two locations in the Newry, Mourne and Down
District Council area to meet the local business
advisors and to find out more about how Go
For It can help you to drive your business idea
forward.

Remember we're for any business ideas. Big
or small. This event is for local businesses and
residents. To find a list of all open evening
locations, please visit:
goforitni.com/events

For further information and to book your
place contact:
www.goforitni.com/events



GROWING YOUR TOURISM BUSINESS

Business and Sales Growth Strategy for Tourism Businesses

Thursday 21 November, 6.30-8.30pm
Whitewater Brewery, Lakeside Brae,
Castlewellan, Co. Down BT31 9RH
Cost: Free

Grow your Tourism Business by identifying essential digital skills. As the digital marketing sphere is constantly changing, the techniques and strategies used must adapt. Come along to hear about the trends and how they can be implemented into your Tourism business.

You'll learn how to:

- Improve your brand identify and grow your audience
- Utilise the potential of various social media marketing platforms
- Grow your email list, website traffic and social media following
- Increase conversions and sales with real-world techniques

Brendan Murphy from Ghost Consultancy will lead this interactive and thought-provoking session covering the importance of strategy for business growth. Light refreshments will be provided on arrival.

Hosted by Newry, Mourne and Down District Council.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>

CELEBRATING FEMALE ENTREPRENEURS

Newry Mourne and Down District Council will be collaborating with Women in Business NI and Lean In Newry for a morning of networking with the opportunity to meet like-minded professional women with some light refreshments.

Friday 22 November 2019, 9.30am-11pm
Customs House, 22 Merchants Quay,
Newry BT35 6AH
Cost: Free

Women in Business NI will host a facilitated networking morning providing information to assist female entrepreneurs and women looking to progress their career or business.

This event is perfect for individuals who would like to

- Generate new contacts
- Raise your business profile
- Open doors to new opportunities
- Increase your self-esteem
- Receive fresh ideas
- Gather advice from other members

Please bring along your business cards to optimise this opportunity for networking. Facilitated Networking Event.

Hosted by Women in Business NI in partnership with Lean in Newry.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>



CELEBRATING FEMALE ENTREPRENEURS

Lean In Newry in partnership with Newry BID will discuss the highs and lows of being a female entrepreneur with a panel of local successful business women.

Friday 22 November 2019
11.30am-1pm
Customs House, 22 Merchants Quay,
Newry BT35 6AH
Cost: Free

If you ever thought 'I wish I knew this before I' or 'I wish I could ask other local entrepreneurs' then this event is for you.

Please bring along your business cards to optimise this opportunity for networking. Facilitated Networking Event.

Hosted by Lean in Newry, in partnership with Newry BID.

For further information and to book your place contact Eventbrite:
<http://nmdenterpriseweek2019.eventbrite.com>

SUPPORTING RETAIL BUSINESSES

Newry VIP Shopper Loyalty Scheme

Friday 22 November 2019, 10am-2pm
Visit the stand on The Mall at Buttercrane Shopping Centre.
Cost: Free

Apply today for a Free VIP Loyalty Fob and start saving £100s in 70+ stores in Newry City including Buttercrane Shopping Centre. This initiative from Newry BID is completely free for a limited launch period. Save up to 20% off in participating outlets, free coffee, parking & special offers sent direct to your mobile from your favourite stores. Simply present your fob at the till on purchase in any participating store (look for the VIP sign).

Full list of participating stores available on our website www.newry.com

Register Now at newry.com/VIP and collect your Free Fob at our Newry VIP Retail Promotion day at Buttercrane Shopping Centre on Friday 22 November from 10am-2pm.

Hosted by Newry Business Improvement District (BID)

For further information and to book your place contact Newry BID office:
T: 028 3025 0303 (ext.1)



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ENTERPRISE WEEK 2019

YOUR AT-A-GLANCE GUIDE

NMD ENTERPRISE WEEK 2019 - FRINGE EVENTS

| Event | Host Organisation | Time | Venue | Cost |
|---|--|-------------|---|---|
| Wednesday 6 November | | | | |
| Careers Pathways and Employment Opportunities: Careers Fair. | Southern Health and Social Care Trust | 1-5pm | Newry Leisure Centre | Free. Drop in event for students, parents and all Jobseekers. |
| Friday 8 November | | | | |
| In Conversation With Mark Simpson: Breakfast briefing with Paul McKenna, CEO of MAC Group – Dynamic Construction people. | Newry, Chamber of Commerce and Trade | 7.45-9.05am | Sean Hollywood Arts Centre, Newry | Free for Chamber Members. £15 +VAT for non-chamber members. Pre-registration is required. |
| Wednesday 13 November | | | | |
| Careers Pathways and Employment Opportunities: Local business employment opportunities - information event for school principals and teachers. | Newry and Mourne Labour and Education Forum | 9am-12noon | Newry, and Mourne Enterprise Agency | Free. Event audience is school principals and teachers. Pre-registration is required. |
| Saturday 23 November | | | | |
| Careers pathways and Employment Opportunities: Entrepreneur For a Day - Build an android mobile app. | Newry Digital Dojo (kids) supported by Newry BID | 10am-2pm | The Hub 6 Margaret Street, Newry BT34 1DF | Free. Pre-registration is required. |

NMD ENTERPRISE WEEK 2019

| Event | Host Organisation | Time | Venue | Cost |
|---|---|--------------------|--|---|
| Monday 18 November | | | | |
| Building the Social Economy: Social Enterprise Success – What does it take? | Newry, Mourne and Down District Council – SENAM programme | 10am- 1pm | Room 2, Newry and Mourne Enterprise Agency, WIN Business Park Newry BT35 6PH | Free. Pre-registration is required |
| Don't Miss Event The Innovation Accreditation Programme | Innovate NI | 2-4pm | Carroll Gallery Sean Hollywood Arts Centre, 1A Bank Parade, Newry BT35 6HP | Free. Pre-registration is required. |
| Tuesday 19 November | | | | |
| Ready, Get Set, Innovate | Southern, Regional College in partnership with Newry, Mourne and Down District Council | 8-10am | SRC Newry Campus (Graduate Restaurant) | Free. Pre-registration is required. |
| Digital for Businesses Facebook for Business Users | Newry, Mourne and Down District Council – NMD Growth | 9.30am- 12.30pm | Made in Mourne 37 Greencastle Street, Kilkeel BT34 4BH | Free. Pre-registration is required. |
| Business Start-up Start a Business Workshop | Newry, Mourne and Down District Council – Go For IT | 2-4pm | Newry & Mourne Enterprise Agency, WIN Business Park, Newry BT35 6PH | Free. Pre-registration is required. |
| Wednesday 20 November | | | | |
| Digital for Businesses Facebook for Business Users | Newry, Mourne and Down District Council – NMD Growth | 9.30am- 12.30pm | Ballynahinch Market House, 16 The Square, Ballynahinch BT24 8AE | Free. Pre-registration is required. |
| Youth Entrepreneurship Entrepreneurial Masterclass | Newry, Mourne and Down District Council and Down Business Centre | 10am- 12noon | The Saint Patrick Centre, Saint Patrick's Square, Market Street, Downpatrick BT30 6LZ | Free. Closed event for schools. |
| Taking Care of Your Business HR and Legal Requirements | Federation of Small Businesses NI | 12noon- 2pm | Customs House, Merchants Quay, Newry | Free. Pre-registration is required. |
| Thursday 21 November | | | | |
| Skills for Businesses Attracting Talent and Developing Skills to Support Business Growth in NMDDC | Southern Regional College | 8-10am | SRC Newry Campus | Free. Pre-registration is required. |

| | | | | |
|--|--|-----------------|--|---|
| Business Start-up Thinking of starting a business or becoming self-employed? | Newry, Mourne and Down District Council – Go For IT | 6-8pm | Newry & Mourne Enterprise Agency, WIN Business Park, Newry BT35 6PH | Free. Drop in event. |
| Business Start-up Thinking of starting a business or becoming self-employed? | Newry, Mourne and Down District Council – Go For IT | 6-8pm | Down Business Centre, 46 Belfast Road, Downpatrick BT30 9UP | Free. Drop in event. |
| Growing Your Tourism Business Business and Sales Growth Strategy for Tourism Businesses | Newry, Mourne and Down District Council | 6.30- 8.30pm | Whitewater Brewery, Lakeside Brae, Castlewellan BT31 9RH | Free. Pre-registration is required. |
| Friday 22 November | | | | |
| Celebrating Female Entrepreneurs: Facilitated networking event | Women in Business NI in partnership with Newry, Mourne and Down District Council | 9.30- 11am | Customs House, Merchants Quay, Newry | Free. Pre-registration is required. |
| Supporting Retail Businesses Newry VIP Shopper Loyalty Scheme | Newry BID | 10am- 2pm | Visit the stand on the Mall at Buttercrane Shopping Centre | Free. Drop in event. |
| Celebrating Female Entrepreneurs: Facilitated networking event | Lean in Newry in partnership with Newry BID | 11.30am -1pm | Customs House, 22 Merchants Quay, Newry BT35 6AH | Free. Pre-registration is required. |

We would like to thank
our partners and support organisations:




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**Newry, Mourne and
Down District Council**

Newry Office
O'Hagan House
Monaghan Row
Newry BT35 8DJ

0300 013 2233
business@nmandd.org
www.newrymournedown.org

The programme is correct at the time of going to print, however this may be subject to change.